



A Division of IWCO Direct

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For Immediate Release

Mail-Gard® Expands Operations at Main Recovery Center

Warminster, Pa. (October 16, 2014) — Mail-Gard®, a division of IWCO Direct and one of the nation’s leading providers of [critical communication recovery solutions](#), announced it has increased its main recovery center in Warminster, Pa. by more than 41,000-square-feet, bringing total operations at the facility to 105,000-square-feet. The additional space allows Mail-Gard to continue expanding its capabilities, while offering current customers the continuity and recovery services they rely on.

Mail-Gard has successfully grown its business by adapting to the changing disaster recovery landscape. It has experienced increased demand for its print-to-mail disaster recovery services; including customer declarations, more frequent “live testing” of disaster recovery plans, and operational recovery support.

“As businesses recognize the need for disaster recovery plans to compensate for natural disasters, human error or cyber-attacks, Mail-Gard has experienced growing demand for our disaster recovery and business continuity services,” explained Jerry Montella, executive vice president of sales and marketing at Mail-Gard. “The additional space allows Mail-Gard to grow our business while continuing to fully support current customers’ critical communications recovery needs.”

About Mail-Gard

[Mail-Gard](#), a division of [IWCO Direct](#), is one of the nation's leading providers of print-to-mail continuity and recovery services. With locations in Pennsylvania and Minnesota, Mail-Gard maintains fully-secured and dedicated recovery facilities that support cut sheet, continuous form, duplex, MICR and color printing as well as accumulating, folding and inserting capabilities in conjunction with on-site U.S. postal substations and warehousing. In case of any business interruption – human error, power outage, natural disaster – Mail-Gard can ensure that a company's invoices, statements and other critical documents will reach customers and vendors.

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